LIONS, TIGERS & BEARS

FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2021

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CERTIFIED PUBLIC ACCOUNTANT

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INDEPENDENT AUDITOR'S REPORT

Board of Directors and Members Lions, Tigers & Bears

Opinion

I have audited the accompanying financial statements of Lions, Tigers & Bears, which comprise the statement of financial position as of December 31, 2021, and the related statements of activities, cash flows and functional expenses, for the year then ended, and the related notes to the financial statements.

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Lions, Tigers & Bears as of December 31, 2021, and the results of its operations and its cash flows and functional expenses for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Basis for Opinion

I conducted my audit in accordance with auditing standards generally accepted in the United States of America. My responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of my report. I am required to be independent of Lions, Tigers & Bears and to meet my other ethical responsibilities in accordance with the relevant ethical requirements relating to my audit. I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Lions, Tigers & Bears ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

My objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes my opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, I:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Lions, Tigers & Bears internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in my judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Lions, Tigers & Bears ability to continue as a going concern for a reasonable period of time.

I am required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that I identified during the audit.

Gregory V. Villard La Mesa, California

November 8, 2022

LIONS, TIGERS & BEARS STATEMENT OF FINANCIAL POSITION DECEMBER 31, 2021

ASSETS	Without Donor Restrictions	With Donor Restrictions	Total
Cash & cash equivalents	\$ 1,459,751	\$ 1,106,904	\$ 2,566,655
Inventory - Gift Shop	66,906	-	66,906
Inventory - Animal Food	37,006	-	37,006
Marketable Securities	123,742	-	123,742
Deposit	277	-	277
Employee Retention Credit Receivable	270,255	-	270,255
Property and Equipment	3,930,358	-	3,930,358
Total Assets	\$ 5,888,295	\$ 1,106,904	\$ 6,995,199
LIABILITIES AND NET ASSETS Liabilities Accounts Payable Accrued Expenses Notes Payable	\$ 135,521 50,206 571,914	\$ - - -	\$ 135,521 50,206 571,914
Total Liabilities	757,641		757,641
Net Assets			
Without Restrictions	5,130,654	-	5,130,654
With Restrictions		1,106,904	1,106,904
Total Net Assets	5,130,654	1,106,904	6,237,558

Total Liabilities and Net Assets	\$ 5,888,295	\$ 1,106,904	\$ 6,995,199

See accompanying notes and independent auditor's report.

LIONS, TIGERS & BEARS STATEMENT OF ACTIVITIES FOR THE YEAR ENDED DECEMBER 31, 2021

	Without Donor Restrictions	With Donor Restrictions	Total
SUPPORT AND REVENUE	Trestrictions	Restrictions	10141
Contributions	\$ 2,105,945	\$ 643,990	\$ 2,749,935
Gifts in Kind	346,240	-	346,240
Grants		87,317	87,317
Memberships	45,335	-	45,335
General Visits	359,568	-	359,568
Special Events, net of expenses \$40,006	55,279	-	55,279
Gift Shop Sales, net of expenses \$58,586	35,536	-	35,536
Interest & Dividends	987	-	987
Net Unrealized Gain on Marketable Securities	12,334	-	12,334
PPP Loan Forgiveness Income	135,000	-	135,000
Employee Retention Credit	270,255	-	270,255
Net Assets released from restriction funds	231,283	(231,283)	-
Total support and revenue	3,597,762	500,024	4,097,786
EXPENSES			
Program Services	2,446,000		2,446,000
Supporting Services			
Management and General	383,675	-	383,675
Fundraising	263,111		263,111
Total Supporting Services	646,786		646,786
Total Expenses	3,092,786		3,092,786
Change in Net Assets	504,976	500,024	1,005,000
Net Assets Beginning of year	4,625,678	606,880	5,232,558
End of year	\$ 5,130,654	\$ 1,106,904	\$ 6,237,558

See accompaning notes and independent auditor's report.

LIONS, TIGERS & BEARS STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2021

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Cash Flows from Operating Activities		lestrictions		estrictions		Total
Change in Net Assets	\$	504,776	\$	500,224	\$	1,005,000
Reconciliation to net cash provided by (used in)						
Operating Activities:		440.070				440.070
Depreciation		412,072		-		412,072
(Increase) decrease in operating assets						
Inventory - Gift Shop		13,843		-		13,843
Marketable Securities		(34,929)		-		(34,929)
Accounts Receivable		-		5,884		5,884
Deposits Held		(277)		-		(277)
Employee Retention Credit Receivable		(270,255)		-		(270,255)
Increase (decrease) in operating liabilities						
Accounts Payable		29,015		-		29,015
Accrued Expenses		31,732		-		31,732
Net cash provided by (used in) operating activities		685,977		506,108		1,192,085
				· · ·		<u> </u>
Cash Flows from Investing Activities						
Purchases and Disposals of property and equipment (net)		(936,109)		-		(936,109)
Net cash provided by (used in) investing activities		(936,109)		-		(936,109)
Cash Flows from Financing Activities						
Principal payments on Notes Payable		(51,438)		-		(51,438)
Net cash provided (used in) financing activities		(51,438)		-		(51,438)
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Increase (Decrease) in Cash and Cash Equivalents	\$	(301,570)	\$	506,108	\$	204,538
		(,	,	,	- ,
Cash and Cash Equivalents						
Beginning of year		1,761,324		600,796	2	2,362,120
End of year	\$	1,459,754	\$	1,106,904	\$ 2	2,566,658
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Supplemental Disclosure:						
Interest Expense	\$	20,973	\$	-	\$	20,973
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See accompanying notes and independent auditor's report.

LIONS, TIGERS & BEARS STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2021

		Management		
	Program	& General	Fundraising	Total
Salaries	\$ 672,738	\$ 171,691	\$-	\$ 844,429
Payroll Taxes / Medical	48,887	16,342	-	65,229
Worker's Comp Insurance	72,254	12,831		85,085
Total salaries and related expenses	793,879	200,864	-	994,743
Computer, Software, Website Related	17,820	10,118	16,601	44,539
Animal Care	623,392	-	-	623,392
Credit Card and Bank Fees	12,513	2,790	20,295	35,598
Licenses, Permits & Dues	1,378	1,506	-	2,884
Educational	105,593	-	-	105,593
Insurance	2,740	15,748	1,845	20,333
Interest	18,864	1,724	385	20,973
Legal/Professional Fees/Consulting	16,464	18,075	71,054	105,593
Marketing	21,768	43,500	70,976	136,244
Office, Printing & Postage	32,570	10,903	68,624	112,097
Rent	127,500	10,500	4,500	142,500
Occupancy Costs	103,961	-	-	103,961
Repairs & Maintenance	21,012	753	1,020	22,785
Travel, Meetings, Rescue	33,438	10,577	-	44,015
Utilities	78,116	10,864	3,664	92,644
Vehicle Expenses	26,735	4,546	-	31,281
Volunteer & Employee Relations/Training	37,392	-	-	37,392
Donor Relations			4,147	4,147
Total expenses before depreciation	2,075,135	342,468	263,111	2,680,714
Depreciation	370,865	41,207		412,072
Total Expenses	\$2,446,000	\$ 383,675	\$263,111	\$ 3,092,786

See accompanying notes and independent auditor's report.

NOTE 1. ORGANIZATION AND NATURE OF ACTIVITIES

Lions, Tigers & Bears is a California nonprofit public benefit corporation (the "Organization"). Incorporated on January 3, 2001, the Organization was organized under the Nonprofit Public Benefit Corporation Law for the following charitable purposes:

- A. Preserve, protect, and provide lifetime, safe havens for endangered, injured, abused, unwanted, and abandoned exotic cats and animals.
- B. Provide educational experiences, mentorship programs, consultation services, and opportunities to display and exchange information regarding endangered, injured, abused, unwanted, and abandoned exotic animals.
- C. Conduct and disseminate qualitative and quantitative research regarding the breeding, care, preservation, protection, and environmental and other impacts upon endangered, injured, unwanted, and abandoned exotic animals.
- D. Establish a wildlife sanctuary, museum, and education facility dedicated to informing the public concerning the protection, preservation, and care of such animals.
- E. Engage in such other activities as will facilitate, or which are necessary or incidental to, achieving the foregoing charitable purposes.

The Organization operates out of and is located on a leased facility located in Alpine, California.

NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Financial statement presentation follows the recommendations of the Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") 958, "Not for Profit Entities".

Revenue and Revenue Recognition

Revenue from donations, visits, auxiliary activities and grants, fund raisers, etc. are available for general use unless specifically restricted by the donor. Other than promises to give, revenue from donations and bequests are not recognized until received.

The Organization has two (2) membership types that allow for unlimited visits for one year for one named adult, or for children 12 years and younger. Both membership types include exclusive members-only events and discounts. Memberships are for one year from the date of payment. Membership dues are recognized upon collection as fees and are non-refundable and are considered a charitable donation.

Merchandise sales include clothing and other materials that generally have the Organization's logo.

Grant revenues earned, but not received, are recorded as a receivable, and grant funds received before the revenue recognition criteria have been met are reported as refundable advances. Grant expenditures are recorded when the liability is incurred.

No allowance for uncollectible accounts has been established since, in management's opinion, they are all collectible.

The Organization reports gifts of land, buildings, and equipment as unrestricted support unless explicit donor stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifs of cash or other assets that must be used to acquire long-lived assets are reported as restricted support. Absent explicit donor stipulations about how long those long-lived assets must be maintained, the Organization reports expirations of donor restrictions when the donated or acquired long-lived assets are placed in service.

Promises to Give

Contributions are recognized when the donor makes a promise to give to the Organization that is, in substance, unconditional. The Organization uses the allowance method to determine uncollectible promises receivable. The allowance, if applicable, is based on prior years' experience and management's analysis of specific promises made.

Contributed Services and Materials

Contributed materials are recorded at their fair market value where an objective basis is available to measure their value. Contributed services are reflected in the accompanying financial statements at fair value of the services received, if the services create or enhance nonfinancial assets or require specialized skills that are provided by individuals possessing these skills and would otherwise need to be purchased if not provided by donation. Such items are capitalized or charged to operations as appropriate.

The Organization received a substantial amount of services donated by volunteers in carrying out the Organization's program services. No amounts have been recorded for these services as they do not meet the requirements for recognition under generally accepted accounting principles as contributions in the financial statements.

Inventory

Gift shop inventory, consisting of clothing and other retail items that generally have the Organization's logo are stated at lower of cost or market value. Animal food inventory consists of food held in storage for feeding the animals on the premises.

Basis of Presentation

The financial statements of the Organization have been prepared on the accrual basis in accordance with U.S. generally accepted accounting principles, which require the Organization to report information regarding its financial position and activities according to the following net asset classifications:

<u>Net assets without donor restrictions:</u> Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the Organization. These net assets may be used at the discretion of the Organization's management and board of directors.

<u>Net assets with donor restrictions:</u> Net assets subject to stipulations imposed by donors, and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Organization or by the passage of time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated the funds be maintained in perpetuity.

Donor restricted contributions are reported as increases in net assets with donor restrictions. When a restriction expires, net assets are reclassified from net assets with donor restrictions to net assets without donor restrictions in the statements of activities.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Property and Equipment

Property and equipment additions are recorded at cost, or if donated, are recorded at fair value on the date of donation. Depreciation and amortization are computed using the straight-line method over the estimated useful lives of the assets, or in the case of capitalized leased assets or leasehold improvements, the lesser of the useful life of the asset or the lease term. When assets are sold or otherwise disposed of, the cost and related depreciation of amortization are removed from the accounts, and any resulting gain or loss is included in the statements of activities. Costs of maintenance and repairs that do not improve or extend the useful lives of the respective assets are expensed currently. It is the Organization's policy to capitalize property acquisitions that exceed \$750 in cost or donated value.

Cash and Cash Equivalents

For purposes of the statement of cash flows, the Organization considers all highly liquid investments available for current use with initial maturity of three months or less to be cash equivalents.

Income Tax Status

The Organization has qualified for tax-exempt status under Internal Revenue Code Section 501(c)(3) and California Revenue Code Section 23701(a). The Organization has also been classified by the Internal Revenue Service as an entity that is not a private foundation within the meaning of Section 170(c)(2). Income for certain activities not directly related to the Organization's tax-exempt purpose is subject to taxation as unrelated business income. No provision for income taxes has been made in the accompanying financial statements, however, since there is no unrelated business activity.

The Organization recognizes the financial statement benefit of tax positions, such as its income tax exempt filing status, only after determining that the relevant tax authority would more likely than not sustain the position following an audit. The Organization is subject to potential income tax audits on open tax years by any taxing jurisdiction in which it operates. The statute of limitations for federal and California purposes is generally three and four years, respectively.

Functional Allocation of Expenses

The costs of program and supporting services activities have been summarized on a functional basis in the statements of activities. The statements of functional expenses present the natural classification detail of expenses by function. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

Concentration of Credit Risk

Financial instruments that potentially subject the Organization to concentrations of credit risk consist principally of cash and cash equivalents and investments. The Organization maintains its cash and cash equivalents in various bank accounts that, at times, may exceed federally insured limits. The Organization's cash and cash equivalent accounts have been placed with high credit quality financial institutions. The Organization has not experienced, nor does it anticipate, any losses with respect to such accounts.

Impairment of Long-lived Assets

The Organization accounts for impairment of long-lived assets in accordance with FASB ASC 360. "Property, Plant, and Equipment, with Regard to Impairment and Disposal of Long-lived Assets." This analysis included a review for a significant decrease in market value below book value, the extent and manner for which the long-lived assets are used, a review of legal factors and business climate, and a review of the costs of new construction and cash flows generated by the Organization in the year ended December 31, 2021. The Organization has determined that no impairment has occurred for the year ended December 31, 2021.

Investments

Investments in all debt securities and equity securities with readily determinable market values are recorded at fair market values in the Statement of Financial Position. Realized and unrealized gains and losses are included in the accompanying Statement of Activities and Changes in Net Assets. Fair market value is determined from quoted market prices.

NOTE 3. NOTES PAYABLE

Long-term debt at December 31, 2021 was comprised of the following:

Note payable for a 60 month term with monthly payments of \$372.10 collateralized by a travel hauler	\$ 12,504
Note payable for a 60-month term with monthly payments of \$1,350.07 collateralized by a truck	40,440
Note payable for a 60 month term with monthly payments of \$1,194.77 collateralized by a truck	32,804
Note payable to the Small Business Association For a 360 month term at 2.75% With monthly payments of \$2,136.00	486,165

Less Current Portion	<u>(29,500)</u>
Long-Term Debt	<u>\$542,413</u>

571 913

The future maturities of long-term debt are as follows:

Sub-Total

2023	18,930
2024	20,177
2025	24,852
Remaining Years	<u>461,492</u>
Total	<u>\$525,451</u>

NOTE 4. PROPERTY AND EQUIPMENT

Property and Equipment at December 31, 2021 are summarized as follows:

Habitats and Improvements Transportation and Equipment	\$4,440,419 <u>1,951,881</u> <u>\$6,392,300</u>
Less accumulated depreciation	<u>(2,461,942)</u>
Total Property and Equipment	<u>\$3,930,358</u>

Included in the transportation and equipment of \$1,759,357 is a special truck for hauling animals. This truck was purchased for \$192,275 by Lions, Tigers, & Bears, LLC, which is solely owned by Lions, Tigers, & Bears.

Depreciation expense for the year ended December 31, 2021 was \$412.072.

NOTE 5. RELATED PARTY ADVANCES AND OTHER TRANSACTIONS

The Organization's founder is the Chairman of the Board of Trustees and Vice-President (the "Founder") and her husband is the President (the "Co-Founder"). The Founder manages and operates the Organization on a full-time basis and the Co-Founder provides assistance on a full-time basis and equipment to maintain the Organization's Alpine facility.

NOTE 6. NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions are restricted for the following purposes at December 31, 2021:

Generator	\$60,465
Habitat – Eddie-Jaguar	50,500
Equipment Replacement	26,070
Emergency Fire Fund	8,780
Meatball's Pool Funds	49,000
Bear Habitat 2 Funds	62,334
Veterinary	22,884
Raffles	54,401
The Cross	2,210
Rescue Fund	55,934
New Food Prep Trailer	180,000
Vehicle Replacements	5,724
Venue	163,861
Solar	364,740
Total amount subject to expenditures for	
a specific purpose	<u>\$1,106,903</u>

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purpose by occurrence of the passage of time or other events specified by the donors as follows for the year ended December 31, 2021:

Diego's Habitat	\$	70
Equipment Replacement		4,232
Venue		196,082
Total	<u>\$</u>	<u>200,384</u>

NOTE 7. RELATED PARTY OPERATING LEASE

On March 29, 2008, as amended on March 10, 2010, as restated on January 1, 2015, the Organization entered into a Related Party Triple – Net Operating Lease with the Founder and Co-Founder to lease approximately seven (7) acres of land and improvements in Alpine, California, the Alpine Facility, for an initial term on ten (10) years from January 1, 2015 (the "Related party Operating lease"). The Alpine Facility leased by the Organization under the Related Party Operating Lease is owned by the Founder and Co-Founder and is part of a parcel of 93 acres of land upon which their residence is located. Monthly rental for the Related Party Operating lease during the ten (10) year term is \$6,975. If mutually agreed upon by both parties, the Organization has the option to add acreage to the lease at the monthly rate of \$500 per acre. The Organization has an option to extend the Related Party Operating Lease for an additional five (5) year term with a minimum of 180 days written notice prior to the expiration of the initial lease term. Rent expense for the year ended December 31, 2021 was \$142,500.

The Related Party Operating Lease for the Alpine Facility is likely under market rental rates for the location. The Organization has not recorded as contributed services and additional rent an amount for the below market lease rate.

NOTE 8. COMMITMENTS AND CONTINGENCIES

Other than the Related Party Operating Lease, Notes Payable, and Loan Payable, there are no known commitments or contingencies.

NOTE 9. LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS

The following reflects the Organization's financial assets as of the balance sheet date, reduced by amounts not available for general use because of contractual or donor-imposed restrictions within one year of the balance sheet date.

Financial assets at year-end excluding property and equipment Less those unavailable for general expenditures within one year due to:	\$3,064,841
Donor restricted for various programs	(1,106,904)
Financial assets available to meet cash needs for General expenditures within one year	<u>\$1,957,937</u>

NOTE 10. CORONAVIRUS (COVID-19)

On March 11, 2020, the World Health Organization declared the outbreak of the novel strain of coronavirus (COVID-19) a global pandemic. As a result, economic uncertainties have arisen which may negatively impact the Organization's finances and operations. The Organization's revenues may decrease due to the effects of COVID-19. The ultimate financial impact and duration of these events are unknown at this time.

NOTE 11. SBA-PAYCHECK PROTECTION PROGRAM

In April 2020, the Organization applied for a PPP (Paycheck Protection Program) Loan through the Small Business Administration. Authorized by the CARES ACT, the Organization received a \$147,000 loan which was forgiven in December 2020. During the current year, the Organization applied for and received a second PPP loan for \$135,000 was also forgiven during 2022.

NOTE 12. FAIR VALUE MEASUREMENTS

Fair values are measured along the following criteria:

Level 1 input:	Quoted prices in active markets for identical assets
Level 2 input:	Significant observable inputs
Level 3 input:	Significant unobservable inputs

The following methods and assumptions were used to estimate the fair value of each class of financial instruments:

- Cash and cash equivalents: The carrying amount approximates fair value because of the short maturities.
- Certificates of deposit: The fair value of certificates of deposit is determined based on quoted market prices.

Fair values of the Association's financial instruments at December 31, 2021 are as follows, and all values are classified as Level 1 inputs:

	Carrying	Fair
	Amount	Value
Financial Assets:		
Cash and Cash Equivalents	\$2,566,655	\$2,566,655
Marketable Securities	123,742	123,742

NOTE 13. EMPLOYEE RETENTION CREDIT

The Organization applied for an employee Retention Credit of \$270,255 in 2021 and received these funds from the Federal government in 2022.

NOTE 14. SUBSEQUENT EVENT - LAND ACQUISITION

On August 14, 2022, the Organization purchased 49 acres of neighboring land for future expansion of its exotic wildlife sanctuary.

NOTE 15. DATE OF MANAGEMENT'S REVIEW

In preparing the financial statements, the Organization has evaluated events and transactions for potential recognition or disclosure through November 8, 2022, the date that the financial statements were available to be issued.